



CERTIFIED BOOM REPAIR SERVICE, INC.

5/4/15

Subj: Letter of Reference, Mr. Daniel E. Samford

To: Whom it may concern

I have known and worked with Dan Samford for over 30 years.

We first became acquainted when he was a Heavy Equipment Insurance Adjuster and I was in the first few years of getting this company started and into the crane repair business. We worked together successfully on several boom and crane repair jobs during that time.

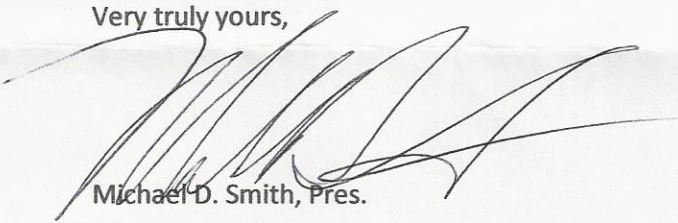
Since Dan has been with Herzog Corp. we've worked together on a large number of boom repair and boom rebuild projects as well as several equipment rebuild projects requiring a high degree of technical and mechanical expertise. Several years ago we designed an extensive modification project for a self-propelled mobile gantry for delivering floor slabs up to several miles for the Toronto Subway extension. The project was very complex and included installing a four tier compliant 40K generator, radio remote controls, steering from both ends and remote operation of a overhead 5 ton bridge crane installed within the structure. The final cost of this project when delivered was over \$500,000.

The gantry has performed perfectly.

Dan Samford is among the most (possibly the most) professional, knowledgeable and competent equipment managers that I've ever had the pleasure of working with during my 40+ year career. He is absolutely honest to a fault and is very aggressive to "get the job done" while jealously protecting his employer's business interests.

Feel free to contact me any time.

Very truly yours,



Michael D. Smith, Pres.

Certified Boom Repair Service Inc.

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